From:	**Gary Cooke, Cabinet Member for Corporate and Democratic Services**
	Rebecca Spore, Director of Infrastructure
	Michael Lloyd, Head of Technology, Commissioning & Strategy
To:	**Policy and Resources Cabinet Committee**
	24th May 2016
Subject:	**Procurement for the supply LAN Hardware, Support & Maintenance.**
Decision Number	**16/00049**
Classification:	**Unrestricted**

Past Pathway of Paper: None

Future Pathway of Paper: Cabinet Member Decision

Electoral Division: Not applicable

Summary: This paper outlines the requirement to put in place a contract for the purchase of LAN hardware, Support and Maintenance.

Recommendation

The **Policy & Resources Cabinet Committee** is asked to consider and endorse or make recommendations to the Cabinet Member for Corporate and Democratic Services on the proposed decision to delegate to the Director of Infrastructure in consultation with the Cabinet Member for Corporate and Democratic Services, the award of the LAN Hardware & Support & Maintenance contract, including the necessary contractual negotiations and enter into any subsequent necessary legal agreements.

1.   Introduction

1.1   The current arrangements to procure LAN hardware, support & maintenance for use by staff are due to expire. The re-procurement of a new provider was on hold pending the outcome of the Back Office Procurement as the provision of LAN hardware, support & maintenance would have been encompassed in the outsource proposal. The Back Office Procurement exercise has now concluded and following the decision not to progress with contract award, it is

now necessary to put in place appropriate arrangements for the procurement of hardware, support & maintenance.

2.   Financial Implications

2.1   The decision to procure a LAN Hardware, support & maintenance contract commits the Council to spend a minimum of approximately £1.25 million (depending on price achieved at tender) over 4 years on replacement hardware and the support and maintenance of that hardware. This being the expected contractual minimum but with the expectation that we would actually spend £3-4 million over the 3 years.

3.   Policy Framework

3.1   This renewal allows the Council to continue to deliver its current services as well as to support our need to transform the council into a flexible and agile workplace. Should the Council not renew this contract then there would be a gradual decline in the delivery of ICT services as devices fail, affecting our ability to maintain current service delivery.

4.   The Report

4.1   The current contract for the supply of LAN Hardware, support and maintenance came to an end in March 2016. To provide ongoing service continuity, a six month maintenance plan has been put in place whilst the procurement exercise is undertaken. The previous contract provided the ability to procure replacement hardware, obtain support and maintenance for those devices currently in place. This has a number of advantages: devices can be kept for longer at no extra cost, the significant cost of administering the lease process will be removed, surplus devices not returned to the central resource pool do not incur lease costs for unused devices.

The ICT Technology Strategy is being redeveloped, aligning the business requirements with appropriate technology. The procurement exercise and the need to provide an agile and flexible infrastructure outlined in this report is a stepping stone in achieving our strategic outcome.

The aim is to partner with a re-seller to provide the support and maintenance needed as well as competitive pricing on hardware requirements

The previous contract provides access to a variety of LAN hardware items to meet KCC's needs and any replacement will have to provide a similar assurance.

4.2   Kent County Council has made significant investment in Cisco Local Area Network (LAN) equipment, compute infrastructure and wireless network technologies. Over the last ten years, as an organisation 99% of all networking equipment has been supplied by Cisco re-sellers. This has enabled a LAN Management Solution to be provided centrally. The Cisco

portfolio has also recently been extended by the introduction through competitive tendering for a web filtering solution.

The Council has recently completed the transition of the Kent Public Services Network (KPSN) to a new provider. This is the Council's wide area network which supports 400 KCC sites, 700 Schools and a number of partner organisations. This wide area network is managed by a 3rd party but the technology behind KPSN is based on Cisco.

4.3 The are no legal or equalities implications.

5. Conclusions

The Council makes significant use of our ICT infrastructure for the efficient delivery of many of its services. The existing contract for supply of hardware expired in March 2016. It is proposed that a procurement exercise is undertaken and a new contract is put in place for the provision of these services.

6. Recommendation(s)

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7. Background Documents

7.1 There are no further background documents

8. Contact details

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